Graybar Canada Uses Parallels RAS to Publish ERPs to Any Device

> "Parallels RAS seamlessly provides access to line-of-business applications from any Internet-connected device."
>
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> *Systems Administrator,*
> *Graybar Canada*

The Results

BRING-YOUR-OWN-DEVICE (BYOD) INITIATIVES

Account managers at Graybar Canada use the Parallels Client on iOS and Android devices to check stock and order status on-the-go.

INCREASED REMOTE ACCESSIBILITY

Employees working remotely can access critical software via HTML5 browsers or use the Parallels Client on any device.

EASE OF USE AND STREAMLINED MANAGEMENT

All-inclusive solution with auto-mation tools, installation wizards and enterprise features such as High Availability Load Balancing.

IMPROVED USER EXPERIENCE

Employees can access ERP software without having to install virtualization software on their devices.

The Challenge

Graybar Canada had initially set up a virtual application delivery solution with a competitive product. However, when the product's development stopped and it no longer functioned properly with Windows 8.1 and Windows 10, the IT team struggled to manage the more than 400 concurrent users. Additionally, the application delivery solution was not capable of publishing on iOS or Android mobile devices.

To implement a more user-friendly solution, Graybar Canada required an application delivery product that would offer instant, reliable remote access to enterprise resource planning (ERP) software programs—on remote desktops, mobile devices and HTML5 web browsers. Access to ERP software on these devices enabled employees to keep real-time information on stock levels at their fingertips, which improved customer service and increased company productivity.

The Solution

After evaluating multiple solutions, Graybar Canada decided to implement Parallels® Remote Application Server (RAS). Once deployed, the business could provide secure, easy-to-use virtual application access to its employees working on Windows, Mac, Android, iOS, and Microsoft Surface devices, and any device with access to an HTML5 web browser. The HTML5 web browser client enables employees to access ERP software without having to install virtualization software on their device, which makes it more versatile and easier to implement for end users.

Parallels RAS is a secure remote working solution that supports Graybar Canada's productivity by enabling employees to work from any location. With Parallels RAS, employees can log into any HTML5 enabled browser or use the Parallels Client on any device. Outside the office, the account managers at Graybar Canada use the Parallels Client on iOS and Android devices to check stock and order status on-the-go.

The Results

Graybar Canada was pleased to find that installing Parallels RAS only required minimal IT resources. Time-saving management wizards expedited installation and ensured a seamless rollout across employees and various facilities, ensuring that staff could perform their duties from remote locations.

Additionally, Graybar Canada benefited from improved reliability and ERP access from any device with an Internet connection. With automated, out-of-the-box server load balancing included in the Parallels RAS all-inclusive solution, the company could quickly implement a high-availability infrastructure—without the headaches or high costs associated with other virtualization software packages.

Overall, the comprehensive application delivery solution provided Graybar Canada with seamless access to ERP software on any device, which enables the company to keep better track of real-time inventory levels. Parallels RAS delivers fantastic ERP software virtualization, and the IT team benefits from an easy-to-manage environment.